



UNIVERSITÄTS-
BIBLIOTHEK
PADERBORN

Universitätsbibliothek Paderborn

Miscellaneous works Of The Late Philip Dormer Stanhope, Earl Of Chesterfield

Consisting Of Letters to his Friends, never before printed, And Various
Other Articles

**Chesterfield, Philip Dormer Stanhope of
Dublin, 1777**

Letter XVII. To Mr. Sexton, Limerick.

[urn:nbn:de:hbz:466:1-52184](https://nbn-resolving.org/urn:nbn:de:hbz:466:1-52184)

ticularly attended to : for there you are apt to fail in Ireland. But, I trouble you too long, upon subjects of which you are a much better judge than I am, and upon the spot to observe. My thoughts are only *Quæ censet amicus* ; and I give them you, *Ut si cæcus iter monstrare velit*. My wishes for the prosperity of your country are as warm and as sincere, as the sentiments of regard, esteem and friendship, with which I am,

Your most faithful humble servant,

CHESTERFIELD.

L E T T E R XVII.

TO MR. SEXTON, LIMERICK.

London, April 8, 1752.

S I R,

I AM sincerely glad of the reward and encouragement which your industry hath met with. I never doubted but that it would ; for, though imaginary merit commonly complains of being unrewarded, real merit, sooner or later, in some shape or other, seldom fails of success. You have already experienced this, and will, I hope and believe, experience it every day more and more. Your Paper already wants but very little of equaling the best that any other country furnishes, and I see no reason why you should not bring it soon to such a point of perfection as to supply all the demands of Ireland, and possibly some of England ; for at present we import a great deal from other countries. Let me give you one piece of advice, though I believe you want it less than most manufacturers in Ireland. Never think your paper either good enough or cheap enough, be it ever so good or ever so cheap, but always endeavour to make it both better and cheaper ; and sacrifice a little present and precarious to
future

future and permanent profit. Acquire the public confidence in the goodness and reasonableness of your manufacture, and your fortune will be solid and lasting, both to you and your family, if they will tread in your steps.

I know a thread merchant at Rotterdam, who hath got above thirty thousand pounds by his industry, punctuality and integrity. He never let a yard of bad thread go out of his hands, and never took a farthing more than reasonable profit; by these means he hath acquired such confidence, that people make no difficulty of sending a blindman, or a child for what thread they want, sure not to be deceived either in the quantity or the quality of it. At first he got little, but then he lived low; his profits increased faster than his expence, and his expence now bears a just proportion to his fortune. Most trades-people in Ireland begin just at the other end, and therefore end so ill, as they frequently do. By what you have done it is plain you do not want these hints, and I hope your example will suggest them to those who do. I am, with that esteem, which you deserve from all Ireland, and from all those who wishes it as well as I do, Sir,

Your faithful servant,

CHESTERFIELD.

LETTER XVIII.

TO SAMUEL DERRICK, ESQ.

London, February 6, 1767.

S I R,

WHEN I left the Bath, I thought I left your throne as solidly established, as any throne in Europe. You ruled with lenity, and your subjects obeyed with chearfulness.
But