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Miscellaneous works Of The Late Philip Dormer Stanhope, Earl Of Chesterfield

Consisting Of Letters to his Friends, never before printed, And Various
Other Articles

Chesterfield, Philip Dormer Stanhope of Dublin, 1777

Letter XVIII. To Samuel Derrick, Esq.

urn:nbn:de:hbz:466:1-52184

future and permanent profit. Acquire the public confidence in the goodness and reasonableness of your manufacture, and your fortune will be solid and lasting, both to you and your family, if they will tread in your

steps.

I know a thread merchant at Rotterdam, who hath got above thirty thousand pounds by his industry, punctuality and integrity. He never let a yard of bad thread go out of his hands, and never took a farthing more than reasonable profit; by these means he hath acquired such confidence, that people make no difficulty of fending a blindman, or a child for what thread they want, fure not to be deceived either in the quantity or the quality of it. At first he got little, but then he lived low; his profits increased faster than his expence, and his expence now bears a just proportion to his fortune. Most trades-people in Ireland begin just at the other end, and therefore end fo ill, as they frequently do. By what you have done it is plain you do not want these hints, and I hope your example will fuggest them to those who do. I am, with that esteem, which you deserve from all Ireland, and from all those who wishes it as well as I do, Sir,

Your faithful fervant,

CHESTERFIELD.

LETTER XVIII.

TO SAMUEL DERRICK, ESQ.

London, February 6, 1767.

SIR,

WHEN I left the Bath, I thought I left your throne as folidly established, as any throne in Europe. You ruled with lenity, and your subjects obeyed with chearfulness.

But

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But fuch is the uncertainty of human affairs, that it feems a conspiracy has broke out, to distress, and even to fubvert your government. I do not see what I can do at this distance to affist you, knowing no body at Bath but my brother and lord Ancram, who are both, as I am informed, much in your interest. There is a committee, you fay, formed against you; form a counter committee of your most considerable friends, not forgetting two or three of our tough countrymen, who are Manu quam Confilio promptiores. Among gentler, but perhaps not less effectual measures, you may call ridicule into your affiftance, and give their committee the name of The Committee of Safety, which was manifeftly formed to destroy the then established government, and (avert the omen) did fo. They begin with the reformation of your music, the Round-heads did so with the organs; but the latter meant more, and fo do the former. The profit is the real cause of discord, and therefore I am afraid that fome man of quality and fortune should avail himself of those civil diffentions, and come and swallow the oyster, and leave you and your antagonist only the shells. For my own part, I say, O king, live for ever. I am,

Your faithful, and loyal subject,

CHESTERFIELD.

LETTER XIX.

TO THE SAME.

London, March 17, 1767.

SIR,

DID I not tell you when first these little convulsions shook your throne, that they would tend to fix and establish it upon solid foundations. This hath happened, and